

Business Consultant/ Product Implementers

Location: London

As part of our continued drive to maintain service excellence through our VRS product development and product implementations at customer sites globally, Vermilion is constantly looking for highly motivated, diligent and skilled technicians to complement our product implementation teams and to take lead roles within a rapidly growing new and exciting software company.

Consultants should have an enthusiastic, positive and professional attitude and although the majority of Vermilion customers are expected to be located in London, they should not be averse to working overseas (US & Europe) when the need arises.

Consultants should also not be averse to the idea of extended hours to some degree.

Consultant roles will involve analysing, specification work, architecting and implementing reports and workflow, using the VRS product at customer sites. Tasks will also include the analysis of existing client reports, business workflows and systems and their data in order to produce a premium quality result for the client.

Consultants are expected to pick up an expert level of VRS product knowledge, from developer studio to business user interface knowledge and be capable of providing product training themselves within their first year.

If you can honestly tick a good number of the following boxes, then Vermilion is keen to hear from you.

1) Business Experience

Candidates should have a minimum of 5 years experience within institutional asset management environments within live Client Reporting departments.

Candidates should have a good understanding of the monthly and quarterly processes that need to occur in order to produce world class client report booklets/packs.

Candidates should be comfortable with the content of monthly and quarterly client reports, including an understanding of most standard financial products and their reporting intricacies.

2) Training

Although formal training [trainer] experience is not a necessity - candidates look to be confident and comfortable presenting in front of small groups of users to help familiarise and train them on the ways that the VRS product can be utilised.

3) Systems

As a business consultant with real world experience, understanding the typical corporate systems and data flows would be advantageous.

Data retrieval techniques including XML and SQL result sets would be ideal.

Candidates will be expected to develop training programs as well as be a key and integral part of the implementation teams placed at client sites; the ability to develop client reports through the VRS product will be expected, although it is acknowledged that the technical skills required to acquire data from corporate systems may not be where your skills are tuned – and this will be left to more technical implementers within the teams.

4) Desktop Environment

Candidates must be skilled and confident using:

- MS-Word
- MS-Excel
- MS-PowerPoint

Background

Company

Vermilion Software Ltd is a leading provider of client reporting software and services to investment managers in the global asset management industries located in London, England. We are dedicated to developing business excellence through the continued development, implementation, training and support of the Vermilion Reporting Suite (VRS) client reporting software solution.

For more information on the VRS product – see www.vermilionsoftware.com

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What is Client Reporting

Client service is a vital element for all asset managers; that is reporting portfolio positions or performance back to the client or prospective client in one of a number of formats. This process is essentially client reporting.

The detail and quality of a client report will depend upon its purpose and the cost justification to produce it. For example, a marketing report (e.g. a Fund Factsheet), will be produced from a marketing budget, however, a simple bank statement whilst being highly accurate will need to be of a low production cost.

For high wealth and institutional (e.g. pension fund trustee) investors, the fees collected for running a portfolio are significant and can therefore justify a more thorough and glossy report – usually warranting personalised commentary and graphical depiction of details from the fund manager. The production of these client reports is expensive. Often multiple departments work through vigorous, tight month and/or quarter-end procedures in order to produce accurate and professional reports for their clients on a timely basis. The VRS product from Vermilion is a corporate client reporting solution that automates this activity and produces these expensive reports in a highly customised format, within a managed process.

VRS is a server side product installed, configured and customised inside the Vermilion customer LAN.